

TOP AGENT

MAGAZINE

Terry
Kaminski



Terry Kaminski

BA, ABR, GRI, FAC, CSP, CIAS

Full of biking trails, beautiful parks and an upclose view of Mount Rainier, the town of Yelm, Washington has captured the attention of many home buyers. With a population just under 7,000, Yelm is the definition of small-town America. It is this small-town vibe that Terry Kaminski credits for her success as Managing Broker for Windermere Yelm.

“People always say they recognize me, even if we haven’t met yet,” Terry explains. She laughs, as she remembers one of the funnest marketing techniques she did. “I put a picture of myself at the local movie theater. So when you go see a movie there’s this gigantic picture of my face. It’s a small fish pond over here, so it’s been really fun and easy to get my name out there.”

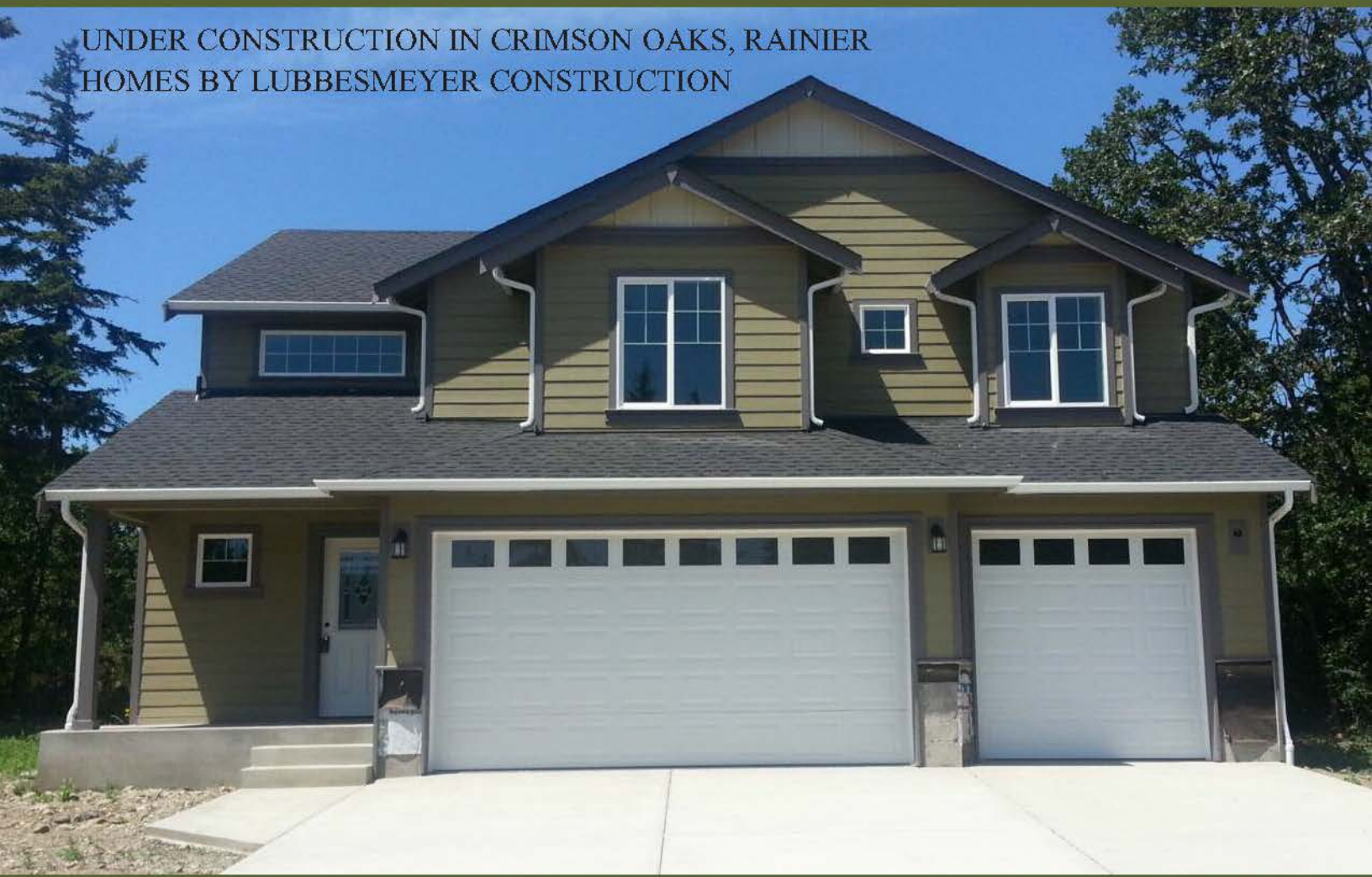


But Terry wasn’t always in that small fish pond, and she wasn’t always in real estate. Originally from Toronto, Ontario, she got her start working in the hospitality and tourism industry.



It's Terry's undeniable love of people and relationships that acts as the backbone to her business.

UNDER CONSTRUCTION IN CRIMSON OAKS, RAINIER
HOMES BY LUBBESMEYER CONSTRUCTION



She was a VIP Manager and concierge for the Four Seasons Hotel, working closely with the rich and famous. The position was a dream job for Terry, helping her overcome her shyness and realize her passion for people and relationships. Dealing with people in all situations, she honed the interpersonal skills that would later help her in real estate. And while she loved the position and the company, she knew she would have to start something new.

“In order to evolve in that business, you have to travel around. And at that time, I just didn’t want to do that. So I was trying to think of a different career,” Terry says. That’s when she thought of real estate. Combining her experience in hospitality with her love of building relationships, real estate seemed like her destined path. “I found the top training office in the city, which at the time was Century 21 All Stars, with a fantastic training broker, and I jumped right in.” She



worked for 10 years in Toronto before deciding it was time to trade in big city life for something more peaceful.

Working and living in Yelm for over a decade, Terry has set solid roots in this town and is working hard to make it an even better place to call home. In her free-time, she works on the board of directors for the Yelm Cooperative, which manages the local food co-op, farmers market

and community gardens. She's also on the City of Yelm Planning Commission and what she calls the "Pretty City Committee," a new group that aims to beautify the town and its buildings.

This compassion and connectedness to her neighbors makes Terry reachable and trusted by many people in Yelm and surrounding areas. And her big city experience brings unparalleled expertise to her clients. But



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ultimately, it’s Terry’s undeniable love of people and relationships that acts as the backbone to her business.

“I chose real estate because I love relationships and connecting those

relationships. And I love the power of synergy and my part in that synergy. I want my clients to remember me as hard working and efficient, but also that we enjoyed ourselves along the way.”

For more information about Terry Kaminski,
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